

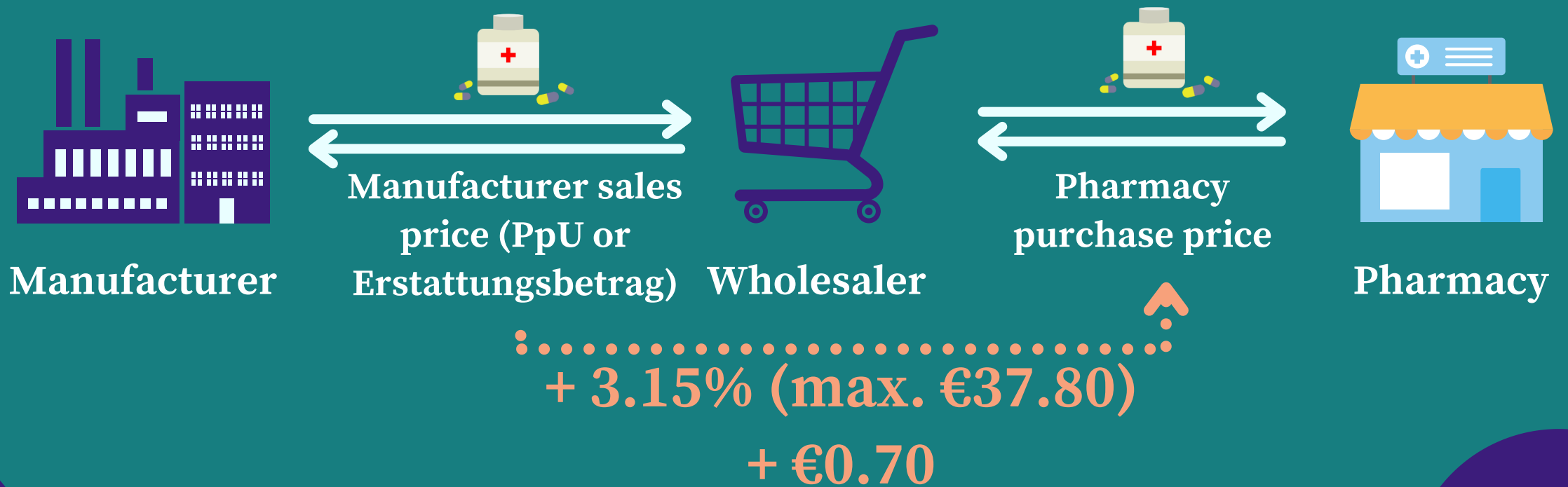


Drug prices - Who
is paying what?

Wholesalers are buying the product from the manufacturer. They pay the manufacturer sales price. After adding a surcharge, they sell the product to the pharmacies.



Who pays what?



The amount of the surcharge is set by the government.

The pharmacy sells it
for the pharmacy
sales price, which is
higher than the
pharmacy purchase
price.



The pharmacy surcharge differs between finished drugs and those that need to be prepared and dispensed by the pharmacies.



Again, the amount of the surcharge is set by the government.



Who pays what?

Finished drugs



Compounded drugs



In addition, VAT of 19% is applied to pharmacy drugs.





While the SHI funds cover the majority of the costs, the **patient** has to pay a **co-payment of 10%** of the pharmacy sales price (€5-10).

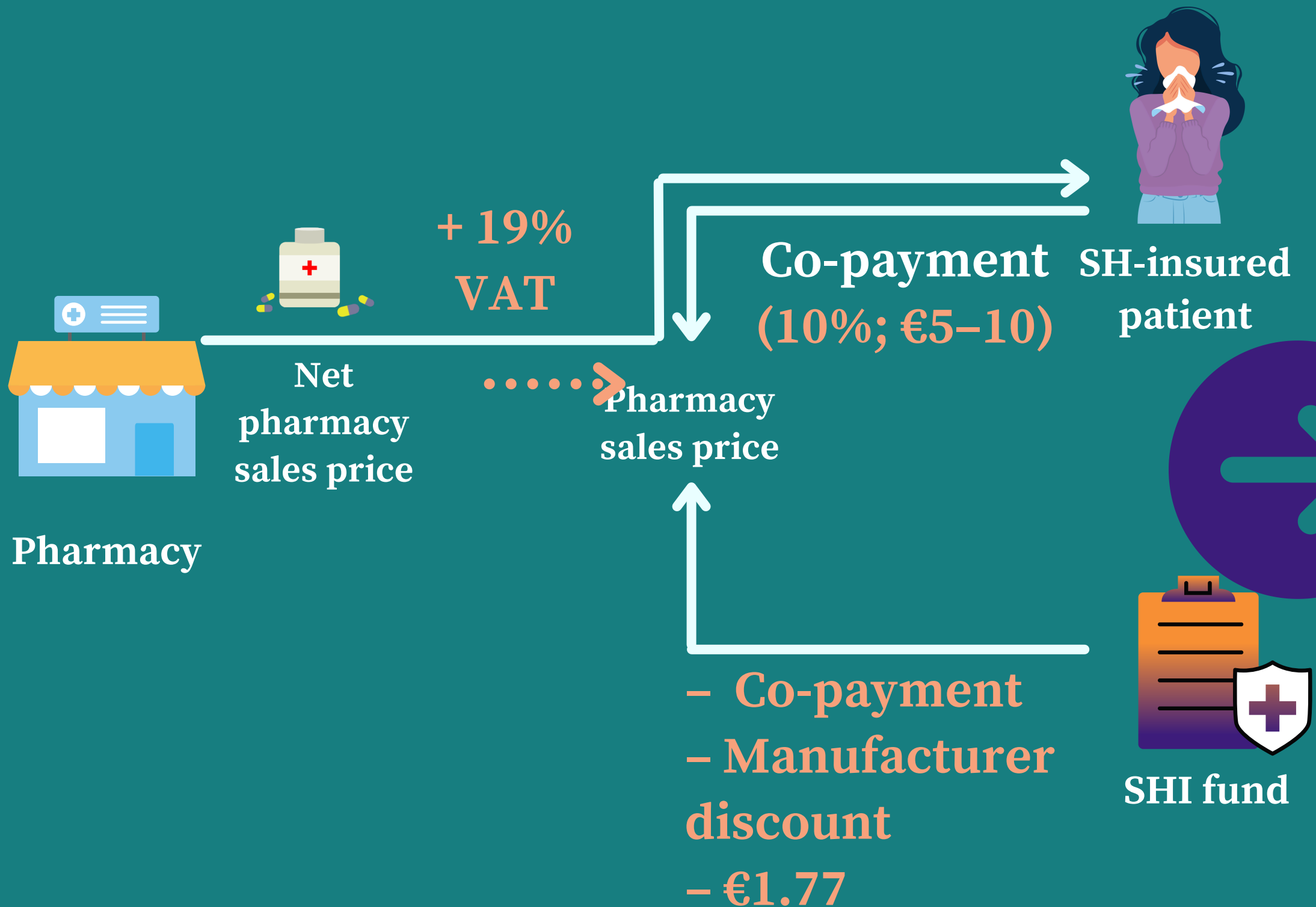


The SHI funds cover the pharmacy sales price MINUS

- the patient co-payment
- the mandatory discounts
- any additional optional discounts through individual contracts.



Who pays what?



- Thus, in the end,
the manufacturer gets
- the manufacturer sales price
 - minus the mandatory manufacturer discount
 - minus any additional discounts agreed with individual SHI funds or hospitals.



Who pays what?



The complete graphic is available under:
[www.germanmarketaccesssimplified.com/
who-pays-what](http://www.germanmarketaccesssimplified.com/who-pays-what)

Want to find out more?

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anja@anjapownell.com



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or get my **Free Guide to German HTA system**

A detailed guide to the 10 most commonly asked questions regarding early benefit assessments

